



## Board Experience

CHAIR, FCA REGULATED  
COMPANY - GLOBAL RISK  
PARTNERS LTD

CHAIR OF ALL COMMITTEES,  
HOOD GROUP LTD

CHAIR, REMNOM

NED, UTILITY AID ENERGY LTD

## Overview

Andy spent the last 25 years of his career as a CEO of four different companies in the insurance sector including Towergate, Folgate, Axa Insurance UK and what is now Aviva UK General Insurance. Towergate became the largest independent insurance intermediary in Europe with the completion of 150 acquisitions and was sold to Private Equity in 2010. Andy currently sits on several boards in the software, utility, and insurance sectors and is the Chair Brown and Brown (Europe) insurance group. He is also an Angel investor in over twenty start-ups. Andy has a master's degree in Coaching and Mentoring from Oxford Brookes University and is also a qualified supervisor. He is an Honorary Visiting Professor at Bayes Business School, University of London.

Andy has been a mentor since 2012. His mentor experience includes supporting Private Equity partnerships and CEOs & C-Suite executives working for FTSE 100/250 companies. His assignments have included CEO succession preparation, C-Suite transformation, Excom and SLT team leadership development.

## Approach

Andy's philosophy is that all leaders are capable of a progressive and permanent shift in their capability and that of their teams, but only if those leaders are prepared to make the shift. He believes that performance improvement and development begin with understanding the positive capabilities of the individual, the team, and the organization. His focus is to build on the strengths of his client, to help him or her stretch their capabilities, and to widen and deepen her or his perspectives.

He sees inclusion, diversity and followship as key to better decision making. He subscribes to working in an open, trusting, but always challenging way with his clients and believes in honest and constructive feedback. He is certain that all of us have the potential to deliver more, better, faster, and thereby to achieve greater happiness and meaning in our lives and the lives of those we influence. He helps his clients seek out concrete performance and development outputs.

## Career History

As well as being an experienced CEO Andy has in recent years established himself as an experienced Independent Non-Executive Director and the Chair of several boards in the software, utility, and insurance sectors, two of which were backed by leading Private Equity firms in the UK and Brazil. He was previously Chair of Merryck, Chair of the Motor Insurers Bureau, and Chair of the British Insurance Brokers Association and President of the Chartered Insurance Institute.

## Personal

Andy is married with two sons and three grandchildren and he lives in both Surrey and Spain. He is a Fellow of the Chartered Insurance Institute and a Past President of the International Body. He is an Alumnus of Wharton Business School, Philadelphia, Ashridge and SAID Business School in the UK. He holds a Master's Degree in Coaching and Mentoring Practice from Oxford Brookes University and is an Honorary Visiting Professor of the Business School of the University of London. He is also a qualified Supervisor of Coaching.